

# Outside Sales

We are a flooring company seeking a Full time sales person to join our team!

Sales experience or flooring industry knowledge preferred but we will train the right person!

- Must have valid driver's license and reliable transportation.
- Must be highly motivated, excellent communication skills and basic computer skills.

**We offer excellent benefits (Medical, Life Insurance, 401K)**

## **Responsibilities:**

- Present and sell company products and services to new and existing customers
- Prospect and contact potential customers
- Reach agreed upon sales targets
- Measure, draw up layout (manually or with computer software we provide) and provide proposal to clients

## **Qualifications:**

- Highly motivated
- Great communication skills
- Valid driver's license and reliable transportation
- Ability to build rapport with clients
- Basic computer skills
- Detail-oriented
- Previous experience in sales, customer service, or other related fields preferred but will train the right person!